

BORIS VAN LEEUWEN

Tilburg University
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CURRENT AND PREVIOUS POSITIONS

2021 – present **Associate Professor**
Department of Economics, Tilburg University

2016 – 2021 **Assistant Professor (tenure track)**
Department of Economics, Tilburg University

2014 – 2016 **Research Fellow**
Institute for Advanced Study in Toulouse & Toulouse School of Economics

EDUCATION

2015 **PhD in Economics**
Advisors: Theo Offerman and Arthur Schram
CREED and Tinbergen Institute, University of Amsterdam

2011 **MPhil/MSc in Economics**
Tinbergen Institute, University of Amsterdam

2009 **BSc in Economics and Business**
University of Amsterdam

RESEARCH INTERESTS

Experimental economics, behavioral economics, behavioral game theory, emotions, facial expressions

PUBLICATIONS AND ACCEPTED PAPERS

van Leeuwen, B. & Alger, I. (forthcoming) Estimating social preferences and Kantian morality in strategic interactions. *Accepted for publication at the **Journal of Political Economy Microeconomics**.*

van Leeuwen, B., Offerman, T. & van de Ven, J. (2022). Fight or flight: endogenous timing in conflicts. ***Review of Economics and Statistics***, 104(2), 217-231.

van Leeuwen, B., Smeets, P., Bovet, J., Nave, G., Stieglitz, J. and Whitehouse, A. (2020). Do sex hormones at birth predict later-life economic preferences? Evidence from a pregnancy birth cohort study. ***Proceedings of the Royal Society B***, 287(1941), 20201756.

van Leeuwen, B., Offerman, T. & Schram, A. (2020). Competition for status creates superstars: An experiment on public good provision and network formation. ***Journal of the European Economic Association***, 18(2), 666-707.

van Leeuwen, B., Ramalingam, A., Rojo Arjona, D. and Schram, A. (2019). Centrality and cooperation in networks. ***Experimental Economics***, 22(1), 178-196.

van Leeuwen, B., Noussair, C., Offerman, T., Suetens, S., van Veelen, M. & van de Ven, J. (2018). Predictably angry--Facial cues provide a credible signal of destructive behavior. ***Management Science***, 64(7), 3352-3364.

WORKING PAPERS

The strategic display of facial expressions
with *Daniel Chen, Astrid Hopfensitz and Jeroen van de Ven*

WORK IN PROGRESS (SELECTED)

The effect of facial similarity on preferences and beliefs
with *Elena Cettolin and Sigrid Suetens*

Trade is higher between faceless strangers
with *Bence Bago, Bruno Biais and Jean-François Bonnefon*

TEACHING

2020 - present	Experimental Economics 2 (Graduate, lectures), Tilburg University
2022 - present	Business Economics (MSc/MBA, lectures), TIAS Business School
2016 - present	Principles of Microeconomics (BSc, lectures), Tilburg University
2019 - present	Microeconomics for IBA (BSc, lectures), Tilburg University
2017 - 2018	Microeconomics: Theory and Analysis (BSc, lectures), Tilburg University
2016 - 2017	Industrial Economics (BSc, lectures), Tilburg University
2015	Behavioral Economics (MSc, lectures), Toulouse School of Economics
2011 - 2014	Microeconomics (BSc, tutorials), University of Amsterdam
2009	Introduction to Microeconomics (BSc, tutorials), University of Amsterdam

PHD SUPERVISION

2023 - present	Evrin Belli (Tilburg University, co-supervisor)
2021 - present	Selin Arslanoğlu (Tilburg University, co-supervisor)
2019 - present	Phúc Phùng (Tilburg University, co-supervisor)

PHD COMMITTEE MEMBER

2023	José Ignacio Rivero Wildemauwe (CY Cergy Paris University) Ricardo Santiago Araújo (University of Toulouse)
2021	Manwei Liu (Tilburg University)
2019	Tobias Ruof (Maastricht University) Yen Nguyen (Tilburg University)
2018	Xue Xu (Tilburg University)

BSc/MSc THESIS SUPERVISION

2017 - present	MSc theses (9) and BSc theses (16), Tilburg University
2012 - 2014	BSc theses (8), University of Amsterdam

GRANTS, AWARDS AND SCHOLARSHIPS

2023	NWO (Dutch Research Council) Open Competition SSH XS Grant for the project "Attention discrimination in performance evaluation" (€ 50,000)
2022	ERC Starting Grant (2023-2027) for the project "Emotional skills: the role of emotional intelligence for strategic interactions and markets (EMOSKILLS)" (€ 1,396,644)
2022	Excellent Teacher Award for "Principles of Microeconomics", Tilburg University Excellent Teacher Award for "Microeconomics for IBA", Tilburg University
2019	Excellent Teacher Award for "Principles of Microeconomics", Tilburg University
2017	Excellent Teacher Award for "Principles of Microeconomics", Tilburg University

2017	Research grant by the “Digital Chair” of the Toulouse School of Economics (€ 5,000)
2016	IAST Multidisciplinary Prize (€ 40,000)
2016	Excellent Teacher Award for “Industrial Economics”, Tilburg University
2016	Finalist (top-3) of the Joop Hartog Dissertation Prize for the best PhD thesis defended at the Amsterdam School of Economics in the years 2014 and 2015.
2015	ANR (French National Research Agency) Young Researcher Grant for the project “Social Intelligence” (PI: Astrid Hopfensitz, approx. € 140,000)
2015	IAST small research grants (€ 3,000)
2015	SPI Young Scholar Travel Award (\$ 740)
2011 – 2014	Funding for laboratory experiments (Research Priority Area Behavioral Economics, approx. €32,000, together with co-authors)
2010 – 2011	Tinbergen Institute Scholarship (€ 11,600)
2009	Nominated for Netspar BSc Thesis Award

INVITED TALKS

2024	HEC Lausanne, University of Lausanne (scheduled)
2023	Department of Economics, Management and Statistics, University of Milano-Bicocca Summer School ‘Human Emotions and Decision Making’, Warwick Business School UCLouvain (online)
2022	CEE-M, University of Montpellier CREED, University of Amsterdam
2021	Monash Business Behavioural Laboratory Symposium (online) French Experimental Talks (FETS) Summer workshop (online)
2020	Cambridge-INET workshop, University of Cambridge (cancelled due to COVID-19)
2019	Department of Economics, University of Antwerp Department of Economics, Stockholm School of Economics GATE-LAB, University of Lyon Amsterdam Cooperation Lab, VU Amsterdam Department of Sociology, Utrecht University
2018	School of Finance, University of St. Gallen ‘Cooperation: Interdisciplinary methods’ workshop, University of Lille Dutch Network Economics Day, Tinbergen Institute, Amsterdam Vienna Center for Experimental Economics, University of Vienna
2016	‘Discrimination at Work’ workshop, Erasmus University Rotterdam Duke-CESS workshop, Nuffield College, University of Oxford
2015	Department of Economics, Tilburg University University of East Anglia, Norwich
2014	Departament d’Empresa, Universitat Autònoma de Barcelona PhD workshop, FAIR/The Choice Lab, NHH, Bergen
2013	University of East Anglia, Norwich Center for Economics and Neuroscience, University of Bonn

OTHER PRESENTATIONS IN SEMINARS AND AT CONFERENCES

EEA-ESEM Congress (Barcelona 2023) – ESA World Meetings (Lyon 2023; Zurich 2013; New York 2012) – ESA European Meetings (Bologna 2022) – Institute for Advanced Study in Toulouse (2022; 2016) – IMEBESS conference (Utrecht 2019; Florence 2018; Barcelona 2017; Toulouse 2015) – Developmental Origins of Economic Preferences Workshop, IAST (2018) – M-BEES Symposium, Maastricht University (2018; 2016; 2014) – EWEBE workshop (Tilburg 2018) – TIBER Symposium, Tilburg University (2016; 2013) – Norms, Actions and Games workshop, University of Toulouse (2016) – Caltech, Pasadena (2016) – AEA/ASSA Annual Meeting, San Francisco

(2016) – GATE-IAS/TSE BEE workshop, Lyon (2015) – ASFEE conference, Paris (2015) – University of California, Santa Barbara (2015) – Experimental Methods in Policy Conference, Cancun (2015) – Toulouse Economics and Biology Workshop, IAST & TSE (2014, poster) – CCC-meeting (Nottingham 2014, Amsterdam 2013, Norwich 2012) – Chapman University, Orange (2014) – Tinbergen Institute, Amsterdam (2014; 2013; 2012) – CESS/NYU-CREED/UvA PhD Workshop, NYU, New York (2014) – Simposio de la Asociación Española de Economía, Santander (2013) – Ph.D. workshop on behavioral economics, NHH, Bergen (2013) – ABEE Symposium, University of Amsterdam (2013) – SPUI25, University of Amsterdam (2013, public lecture) – ECORE Summer School, KU Leuven (2013) – IMEBE conference (Madrid 2013) – Workshop on Information in Networks, NYU Stern (2012, poster)

RESEARCH VISITS

2016 – 2018 Visiting Fellow, Institute for Advanced Study in Toulouse (IAST)
 2016 CESS, Nuffield College, University of Oxford (April, host: Ray Duch)
 2015 Rady School of Management, UC San Diego (February-March, host: Uri Gneezy)

REFEREEING

American Economic Journal: Microeconomics – Economic Journal – Economics Letters (2) – European Economic Review (5) – Experimental Economics (4) – Games and Economic Behavior (5) – International Economic Review (2) – Journal of Behavioral and Experimental Economics (2) – Journal of Economic Behavior and Organization (6) – Journal of Economic Psychology – Journal of Political Economy Microeconomics (2) – Journal of the Economic Science Association – Management Science (2) – Netherlands Economic Review (“De Economist”) – Quarterly Journal of Economics – Review of Economic Studies – Scandinavian Journal of Economics – Social Choice and Welfare – Theory and Decision – Cognition (4) – eLife – Evolution and Human Behavior – Experimental Psychology – Journal of Experimental Social Psychology – Journal of Neuroscience, Psychology and Economics – Psychoneuroendocrinology – Scientific Reports – Diligentia Foundation – National Science Foundation (NSF)

PARTICIPATION IN SUMMER SCHOOLS AND OTHER GRADUATE COURSES

Spring School in Behavioral Economics (Rady School of Management, University of California, San Diego 2015; 2014), *Behavioral Economics* by David Laibson (The Choice Lab, NHH, Bergen 2013); *ECORE Summer School* by Alessandro Lizzeri, Thomas Palfrey and Matthew Rabin (KU Leuven 2013); *Field and Lab Experiments in Economics* by John List (The Choice Lab, NHH, Bergen 2012); *Recent Developments in the Analysis of Social and Economic Networks* by Matthew O. Jackson (Tinbergen Institute, Amsterdam 2012); *Mini Course on Behavioral Economics* by Uri Gneezy (University of Amsterdam 2012)

OTHER ACTIVITIES

2016 – present Coordinator CentERlab, Tilburg University
 2017 – 2022 Education Committee member, TiSEM, Tilburg University
 2018 University Teaching Qualification (UTQ-BKO)
 2018 Co-organizer “Developmental Origins of Economic Preferences” workshop, IAST, June 2018
 2016 Co-organizer “The Human Face in Economics” workshop, IAST, May 2016
 2015 – 2016 Organizer of the TSE-IAS Behavioral and Experimental Economics seminar series
 2016 Program committee member for the 2016 Norms, Actions and Games workshop
 2013 Training course “Teaching and designing your teaching”, University of Amsterdam (3 days)
 2013 Co-organizer “Amsterdam Symposium on Behavioral and Experimental Economics (ABEE)”, August 2013
 2011 – 2013 Co-organizer of the CREED Lunch seminar series

2011 – 2012 Consultancy work for the Dutch Ministry of Economic Affairs: testing of the auction algorithm for the 2012 Dutch Multiband frequency auction

MEDIA COVERAGE

2015 ESB (in Dutch, December 17); Vrij Nederland (in Dutch, October 30, [online](#)); Folia (in Dutch, October 28)